

FACTORY (TEXTILES):

Plot No: 310/311,

Gollapally Village, Jadcherla Mandal,

Mahaboobnagar Dist.

## CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

Sri S. Vishnu Vardhan Reddy : Managing Director (DIN: 00051641)

Smt S. Rajita Reddy : CFO & Whole Time Director (DIN: 00051603)

Sri Ravi Rajender Reddy : Independent Director (DIN : 02262067)
Smt Uma Reddy Raavi : Independent Director (DIN : 02291409)
Sri Draksharam Nagaraj : Independent Director (DIN : 02306564)

#### **REGISTERED OFFICE**

1-2-288/6/4, Domalguda, Hyderabad - 500 029. Ph: 040-23545939 Fax: 040-23544909

Website: salguti.com

## **FACTORY (PLASTICS)**

UNIT I Plot No: 154/A2,

Sri Venkateswara Indl. Estate,

BOLLARAM, Medak District.

UNIT II Survey No. 548/A,

Mudireddypalli Village, Balanagar Mandal, Mahaboob Nagar Dist.

#### **WEBSITE**

www.salguti.com

## **BANKERS**

Andhra Bank, Bank of Baroda and Oriental Bank of Commerce

### STATUTORY AUDITORS

M/s. P. Murali & Co.,

**Chartered Accountants** 

6-3-655/2/3, Somajiguda, Hyderabad -500 082. Ph: 23326666 Fax: 040-23392474

## SHARE TRANSFER AGENTS

Aarthi Consultants Pvt. Ltd.,

1-2-285, Domalguda, Hyderabad - 500 029.

Ph: 040 - 27642217, 27638111 Fax: 040 - 27632184

E-mail: info@aarthiconsultants.com

## **LISTED ON:**

Bombay Stock Exchange Limited (BSE), Mumbai

Company CIN: L25209TG1984PLC005048



## **NOTICE TO MEMBERS**

NOTICE is hereby given that the 31st Annual General Meeting of M/s. Salguti Industries Limited will be held on Thursday, the 29<sup>th</sup> day of September, 2016 at 12.00 Noon at Sundaraiah Vignana Kendram, (Mini Hall) Bagh Lingampalli, Hyderabad - 500 044 to consider the following Business:

#### **ORDINARY BUSINESS**

- 1. To Receive, Consider and Adopt the Financial Statements of the Company for the year ended 31st March, 2016 including audited Balance Sheet as at 31st March, 2016 and the Statement of Profit and Loss for the year ended on that date and the reports of the Board of Directors ("the Board") and Auditors thereon.
- 2. To appoint a Director in place of Smt. S. Rajitha Reddy, who retires by rotation and being eligible offers herself for re-appointment.
- 3. To consider and if thought fit, to pass with or without modification, the following Resolution as an Ordinary Resolution.

"RESOLVED THAT pursuant to the provisions of sections 139(9) and 142(1) and other applicable provisions, if any, of the Companies Act, 2013, read with rules made there under, the appointment of M/s. P Murali & Co., Chartered Accountants (Firm Regn No: 007257S) be and is hereby ratified to hold office as Statutory Auditors of the company, from the conclusion of this Annual General Meeting till conclusion of next Annual General Meeting, with remuneration as may be decided by the Board of Directors."

BY THE ORDER OF BOARD OF DIRECTORS

Sd/-S.VISHNU VARDHAN REDDY MANAGING DIRECTOR

PLACE: HYDERABAD

DATE: 1st September, 2016



## **NOTES**

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON HIS / HER BEHALF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. Pursuant to the provisions of Section 105 of the Companies Act, 2013, a person can act as a proxy on behalf of not more than fifty members and holding in aggregate not more than ten percent of the total Share Capital of the Company. Members holding more than ten percent of the total Share Capital of the Company may appoint a single person as proxy, who shall not act as a proxy for any other Member. The instrument of Proxy, in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not later than 48 hours before the commencement of the meeting. A Proxy Form is annexed to this Report. Proxies submitted on behalf of limited companies, societies, etc., must be supported by an appropriate resolution / authority, as applicable.
- 2. The Register of Members and Share Transfer Books of the Company will remain closed from Friday, 23rd September, 2016 to Thursday, 29th September, 2016 (both days inclusive). The book closure dates have been fixed in consultation with the Stock Exchanges.
- 3. The relevant details of Directors seeking appointment / re-appointment under item no. 2 of this Notice are provided in the Annual Report.
- 4. Pursuant to Section 101 and Section 136 of the Companies Act, 2013 read with relevant Rules made thereunder, Companies can serve Annual Reports and other communications through electronic mode to those Members who have registered their e-mail address either with the Company or with the Depository. Members who have not registered their e-mail address with the Company can now register the same by submitting a duly filled in 'E-Communication Registration Form', available on the website of the Share Transfer Agent of the Company www. aarthiconsultants.com, to M/s. Aarthi Consultancy Private Limited. Members holding shares in demat form are requested to register their e-mail address with their Depository Participant(s) only. Members of the Company, who have registered their e-mail address, are entitled to receive such communication in physical form upon request.
- 5. The Notice of AGM, Annual Report and Attendance Slip are being sent in electronic mode to Members whose e-mail IDs are registered with the Company or the Depository Participant(s) unless the Members have registered their request for a hard copy of the same. Physical copy of the Notice of AGM, Annual Report and Attendance Slip are being sent to those Members who have not registered their e-mail IDs with the Company or Depository Participant(s). Members who have received the Notice of AGM, Annual Report and Attendance Slip in electronic mode are requested to print the Attendance Slip and submit a duly filled in Attendance Slip at the registration counter to attend the AGM.
- 6. Pursuant to Section 108 of the Companies Act, 2013, read with the relevant Rules of the Act, the Company is pleased to provide the facility to Members to exercise their right to vote by electronic means. The Members, whose names appear in the Register of Members / list of Beneficial Owners as on 26th August 2016, are entitled to the Annual Report, and, on 22nd September 2016 i.e. the date prior to the commencement of book closure date are entitled to vote on the Resolutions set forth in this Notice. Members who have acquired shares after the despatch of the Annual Report and before the book closure may approach the Share Transfer Agent of the Company for issuance of the User ID and Password for exercising their right to



vote by electronic means. The e-voting period will commence at 10.00 a.m. on Monday, 26th September 2016 and will end at 5.00 p.m. on Wednesday, 28th September 2016. The Company has appointed Ms. Sarada Putcha, Practising Company Secretary, to act as the Scrutinizer, for conducting the scrutiny of the votes cast. The Members desiring to vote through electronic mode may refer to the detailed procedure on e-voting given hereinafter.

#### 7. The instructions for shareholders voting electronically are as under:

- (i) The voting period begins at 10.00 a.m. on Monday, 26th September 2016 and will end at 5.00 p.m. on Wednesday, 28th September 2016. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of 22nd September 2016, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) The shareholders should log on to the e-voting website www.evotingindia.com
- (iii) Click on Shareholders.
- (iv) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to <a href="www.evotingindia.com">www.evotingindia.com</a> and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user follow the steps given below:

	For Members holding shares in Demat Form and Physical Form
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)
	<ul> <li>Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number in the PAN field.</li> </ul>
	<ul> <li>In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field.</li> </ul>
DOB	Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.
Dividend Bank	Enter the Dividend Bank Details as recorded in your demat account or in the company records for the said demat account or folio.
Details	<ul> <li>Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv).</li> </ul>



- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for "Salguti Industries Limited" on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option 'YES/NO' for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you 'CONFIRM' your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (xvii) If Demat account holder has forgotten the same password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xviii) Note for Non-Individual Shareholders & Custodians:
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to <a href="https://www.evotingindia.com">www.evotingindia.com</a> and register themselves as Corporates.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to <a href="mailto:helpdesk.evoting@cdslindia.com">helpdesk.evoting@cdslindia.com</a>.
  - After receiving the login details a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
  - The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.



- (xix) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at <a href="www.evotingindia.com">www.evotingindia.com</a> under help section or write an email to <a href="helpdesk.evoting@cdslindia.com">helpdesk.evoting@cdslindia.com</a>.
- (xx) The e-voting module shall be disabled by CDSL after 5.00 p.m. on 28th September 2016.
- (xxi) The results shall be declared on or before 1st October 2016. The results along with the Scrutinizer's Report, shall also be placed on the website of the Company.
- 8. Members holding shares in physical form are requested to intimate any change of address and / or bank mandate to M/s. Aarthi Consultants Private Limited / Investor Service Department of the Company immediately.
- 9. The Securities and Exchange Board of India has mandated submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in demat form are, therefore, requested to submit PAN details to the Depository Participants with whom they have demat accounts. Members holding shares in physical form can submit their PAN details to M/s. Aarthi Consultants Private Limited / Investor Service Department of the Company.
- 10. For convenience of the Members and proper conduct of the meeting, entry to the meeting venue will be regulated by Attendance Slip. Members are requested to sign at the place provided on the Attendance Slip and hand it over at the registration counter.
- 11. Members desiring any information relating to the accounts are requested to write to the Company well in advance so as to enable the management to keep the information ready.

## ADDITIONAL INFORMATION REQUIRED TO BE FURNISHED

Brief Details of Directors seeking re-appointment at this Annual General Meeting

1.	Name	•	Smt. S Rajitha Reddy		
	Age	••	54 Years		
	Qualifications :		B. Com, A.C.A.		
	Experience :		27 Years in Company Matters		
	Other Directorships	:	M/s. SPRING FIELDS AGROTECH LIMITED		
	(in Public Companies)		M/s. SALGUTI TEXTILES LTD		



## **DIRECTORS' REPORT**

To

## The Members, SALGUTI INDUSTRIES LIMITED

Your Directors have pleasure in presenting the 31<sup>st</sup> Annual Report together with the Audited Balance Sheet, Profit & Loss Account and Cash Flow Statement for the financial year ended 31<sup>st</sup> March, 2016.

#### FINANCIAL RESULTS REVIEW AND PROSPECTS

Your company has recorded a total income of Rs. 11,646.47 lakhs for the year ended 31st March, 2016 against total income of Rs. 12,494.89 Lakhs last year. The company has recorded a net loss of 40.01 lakhs for the current period against net profit of Rs.29.62 lakhs for the last year which is encouraging. Board of Directors assure you better financial position in the years to come.

From the financial perspective, the highlights of the financial results for the year under review are as follows:

#### (Rupees in Lakhs)

Particulars	2015 – 16	2014 – 15
Total Turnover	11,646.47	12,494.89
Expenditure	11,018.32	11,811.09
Finance Cost	696.30	689.70
Profit before Tax	(47.87)	2.72
Less: Provision for Tax	-	0.52
Less: Provision for deferred Income Tax	(7.86)	(27.42)
Net Profit (after deferred tax)	(40.01)	29.62

## THE COMPANY'S PRODUCTS / SERVICES

- Plastic Division: Our Company is Manufacturing HDPE/PP Woven sacks for packing of Fertilizers & Cement.
- Textile Division: Manufacturing Cotton grey fabric for garments, Bed Linen and Furnishings.

#### DIVIDEND

The Directors regret their inability to recommend dividend for the year under review due to insufficient profit.

#### **BUSINESS RISK MANAGEMENT**

The Company, like any other enterprise, is exposed to business risk which can be internal risks as well as external risks. The threats to the segments in which the company operates are

- Competition from other developing countries, from Vietnam and Bangladesh.
- Continuous Quality Improvement is need of the hour as there are different demand patterns all over the world.
- Elimination of Quota system will lead to fluctuations in Export Demand.



- Threat for Traditional Market for Powerloom and Handloom Products and forcing them for product diversification.
- Geographical Disadvantages.
- International labor and Environmental Laws.
- To balance the demand and supply.
- To make balance between price and quality.

#### **DEPOSITS**

The Company has not accepted deposits covered under Chapter V of the Companies Act, 2013 and accordingly, the disclosure requirements stipulated under the said Chapter are not applicable.

#### PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS

During the year under review, the company has not given any loans, Guarantees and Investments covered under the provisions of Section 186 of the Companies Act, 2013.

#### CONTRACTS AND ARRANGEMEMENTS WITH RELATED PARTIES

Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014, except the remuneration to managerial personnel, there is no other related party transactions to be disclosed as required under the above said statutory requirement.

#### **EXTRACT OF ANNUAL RETURN**

The details forming part of the extract of the Annual Return in form MGT-9 is annexed herewith elsewhere in the Annual Report.

#### DEMAT SUSPENSE ACCOUNT UNCLAIMED SHARES

As on 31st March 2016, there were no Equity Shares of Shareholders were lying in the Escrow Account due to non-availability of the correct particulars.

## **CORPORATE GOVERNANCE**

Your Directors are happy to report that your Company is compliant with the Corporate Governance requirements as per SEBI (LODR) Regulations 2015. A separate section on Corporate Governance together with a certificate from the Statutory Auditor's confirming compliance is set out in the Annexure forming part of this report.

### MANAGEMENT DISCUSSIONS AND ANALYSIS REPORT

A Management Discussion and Analysis Report, has been attached and forms part of the Annual Report.

# ADDITIONAL INFORMATION AS REQUIRED U/S 134(3)(m) OF THE COMPANIES ACT, 2013

a) Conservation of Energy:

The Company is monitoring the consumption of energy and is identifying measures for conservation of energy.

- (i) the steps taken by the company for utilising alternate sources of energy -Nil
- (ii) the capital investment on energy conservation equipments Nil



- (b) (i) Technology Absorption, adaptation and innovation:- Indigenous Technology is involved for the manufacturing the products of the Company.
  - (ii) Research and Development (R & D): No research and Development has been carried out.
- (c) Foreign exchange earnings: Rs. 1,02,98,166.00
- (d) Foreign exchange out go: Rs. 9,01,258.00

#### PARTICULARS OF EMPLOYEES

The Directors are to report that none of the employee was in receipt of remuneration exceeding the limit prescribed under rule 5(2) of the Companies (Appointment and Remuneration of managerial Personnel) Rules 2014.

#### STATUTORY AUDITORS

M/s. P. Murali & Co., Chartered Accountants, Statutory Auditors of the Company retire at the conclusion of the ensuing Annual General Meeting and are eligible for reappointment. The said Auditors have furnished the Certificate of their eligibility for re-appointment. Pursuant to the provisions of Section 139 of the Companies Act, 2013 and the Rules framed thereunder. Accordingly the statutory auditor of the Company was reappointed from the conclusion of the previous AGM till the conclusion of the AGM to be held in the year 2017, subject to ratification of their appointment at the subsequent AGMs.

#### **BOARD AND COMMITTEES PERFORMANCE EVALUATION**

Pursuant to the provisions of the Companies Act, 2013 and as per the provisions of SEBI (LODR) Regulations 2015, the Board has carried out an annual performance, the directors individually as well as the evaluation of the working of its Audit and Nomination & Remuneration Committees.

## NUMBER OF BOARD MEETINGS HELD DURING THE FINANCIAL YEAR AND THE DATES OF THE BOARD MEETINGS:

The Board met on the following dates during the financial year 2015-2016.

The dates on which the above Board meetings were held are as follows;

30th May 2015, 14th August 2015, 24th August 2015, 13th November 2015, and 12th February 2016.

### **DIRECTORS & INDEPENDENT DIRECTORS**

At the 29th Annual General Meeting of the Company held on 27th September 2014, the Members of the Company had appointed Independent Directors of the Company, for a period of 5 years. All Independent Directors have given declarations that they meet the criteria of independence as laid down under Section 149(6) of the Companies Act, 2013 and as per the provisions of SEBI (LODR) Regulations 2015.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the requirement under Section 134(3)(c)of the Companies Act, 2013, with respect to Directors responsibilities Statement it is hereby confirmed:

a. That in preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;



- b. That the directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year ended 31st March, 2016 and of the profit and loss of the company for that period;
- c. That the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d. That the directors have prepared the annual accounts on a going concern basis.
- e. that proper internal financial controls were in place and that the financial controls were adequate and were operating effectively;
- f. that systems to ensure compliance with the provisions of all applicable laws were in place and were adequate and operating effectively.

#### **POLICIES**

#### **Material Subsidiary**

During the year ended March 31, 2016, the Company does not have any material listed/unlisted subsidiary companies as defined as per the provisions of SEBI (LODR) Regulations 2015. The policy on determining material unlisted subsidiary of the Company is approved by the Board of Directors of the company.

#### **Vigil Mechanism**

The Board of Directors of the company are committed to maintain the highest standard of honesty, openness and accountability and recognize that employees have important role to play in achieving the goal. As a public company the integrity of the financial matters of the Company and the accuracy of financial information is paramount. The stakeholders of the Company and the financial markets rely on this information to make decisions. For these reasons, the Company must maintain workplace where it can retain and treat all complaints concerning questionable accounting practices, internal accounting controls or auditing matters or concerning the reporting of fraudulent financial information to our shareholders, the Government or the financial markets. The employees should be able to raise these free of any discrimination, retaliation or harassment. Pursuant to the policy, employees are encouraged to report questionable accounting practices to Mr. Sri. Draksharam Nagaraj, Chairman of Audit Committee through email or by correspondence through post.

#### **Familiarisation programme for Independent Directors**

Pursuant to the provisions of SEBI (LODR) Regulations 2015, the Company has formulated a programme for familiarising the Independent Directors with the company, their roles, rights, responsibilities in the company, nature of the industry in which the company operates, business model of the company etc through various initiatives.

#### **Key Managerial Personnel**

Smt. S. Rajitha Reddy Chief Financial Officer was appointed as Key Managerial Personnel in accordance with the Section 203 of the Companies Act, 2013.



#### **Related Party Transaction**

Policy on dealing with Related Party Transactions is approved by the Board

No related party transactions were entered into during the financial year under review, There are no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large. The same was discussed by the Audit Committee as also the Board. The policy on Related Party Transactions as approved by the Board. None of the Directors has any pecuniary relationships or transactions vis-à-vis the Company.

#### **Internal Financial Controls**

The Company has in place adequate internal financial controls with reference to financial statements. Periodic audits are undertaken on a continuous basis covering all the operations i.e., manufacturing, sales & distribution, marketing, finance, etc. Reports of internal audits are reviewed by management from time to time and desired actions are initiated to strengthen the control and effectiveness of the system.

#### **Secretarial Audit**

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Secretarial Audit Report is obtained by the company and forms part of this Annual report.

## Disclosures pursuant to The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

- 1. The Disclosures pursuant to sub-rule (1) of Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are forms part of the Board's Report.
- 2. The Disclosures pursuant to sub-rule (2) of Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, in respect of employees of the Company forms part of the Board's Report.

#### **Remuneration Policy**

The Board has, on the recommendation of the Nomination & Remuneration Committee framed a policy for selection and appointment of Directors, Senior Management and their remuneration. The details pertaining to criteria for determining qualifications, positive attributes and independence of a Director and remuneration policy have been provided in Section of the attached Corporate Governance Report.

## Significant and Material Orders Passed by the Regulators or Courts

There are no significant material orders passed by the Regulators/Courts which would impact the going concern status of the Company and its future operations.

## Disclosure Under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

The Company has in place an Anti Sexual Harassment Policy in line with the requirements of Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act 2013. An Internal committee has been set up to redress the complaints received regarding sexual harassment at workplace. All employees including trainees are covered under this policy.



## **PERSONNEL**

The relationship between the management and the staff was very cordial throughout the year under review. Your Directors take this opportunity to record their appreciation for the cooperation and loyal services rendered by the employees.

## **ACKNOWLEDGEMENTS**

Your Directors place on record their appreciation of the continuous assistance and co-operation extended to your Company by the valued customers, bankers, Reserve Bank India, SEBI, Bombay Stock Exchange Limited and all other regulatory Authorities. The Directors also sincerely acknowledge the significant contributions made by all the employees for their dedicated services to the Company.

For and on behalf of the Board SALGUTI INDUSTRIES LIMITED

Sd/- Sd/-

Place : Hyderabad S.Vishnu Vardhan Reddy S.Rajita Reddy
Date : 1st September, 2016 Managing Director CFO & Whole-Time Director



## MANAGEMENT DISCUSSIONS AND ANALYSIS REPORT

Pursuant to SEBI (LODR) Regulations 2015, Management Discussion and Analysis Report is given below:

#### I. COMPANY'S PRODUCTS / SERVICES

- \* **Plastic Division:** Our Company is Manufacturing HDPE/PP Woven sacks for packing of Fertilizers & Cement.
- \* **Textile Division:** Manufacturing Cotton grey fabric for garments, Bed Linen and Furnishings.

#### II. OPPORTUNITIES AND THREATS

#### **TEXTILE SECTOR**

#### **Opportunities:**

- 1. Growth rate of Domestic Textile Industry is 6-8% per annum.
- 2. Large, Potential Domestic and International Market.
- 3. Product development and Diversification to cater global needs.
- 4. Elimination of Quota Restriction leads to greater Market Development.
- 5. Increased Disposable Income and Purchasing Power of Indian Customer opens New Market Development.
- 6. Emerging Retail Industry and Malls provide huge opportunities for the Apparel, Handicraft and other segments of the industry.
- 7. Greater Investment and FDI opportunities are available.

#### Threats:

- 1. Competition from other developing countries, from Vietnam and Bangladesh.
- 2. Continuous Quality Improvement is need of the hour as there are different demand patterns all over the world.
- 3. Elimination of Quota system will lead to fluctuations in Export Demand.
- 4. Threat for Traditional Market for Powerloom and Handloom Products and forcing them for product diversification.
- 5. Geographical Disadvantages.
- 6. International labor and Environmental Laws.
- 7. To balance the demand and supply.
- 8. To make balance between price and quality.

#### INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

The Internal control systems are aimed at promoting operational efficiencies while stressing adherences to policies. The systems are designed with adequate internal controls commensurate size and nature of operations. Transactions are executed in accordance with the company policies. Assets are safeguarded and deployed in accordance with the Company's Policies.



The Company has in place adequate internal financial controls with reference to financial statements. Periodic audits are undertaken on a continuous basis covering all the operations i.e., manufacturing, sales & distribution, marketing, finance, etc. Reports of internal audits are reviewed by management from time to time and desired actions are initiated to strengthen the control and effectiveness of the system.

# MATERIAL DEVELOPMENTS IN HUMAN RESOURCES/INDUSTRIAL RELATIONS:

The Company is able to retain the experienced staff, in spite of the copper consuming Industries are under recession, the Company feels confident of keeping its manpower costs to below industry norms. The atmosphere that is created in the organization is conducive for self-development and career growth; this is the success in retaining our manpower.



# FORM No. MR-3 SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED 31ST MARCH, 2016

(Pursuant to Section 204 (1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014)

To,
The Members,
SALGUTI INDUSTRIES LIMITED

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Salguti Industries Limited (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts / statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the company, its officers, agents and authorised representatives during the conduct of secretarial audit and as per the explanations given to us and the representations made by the Management, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2016 complied with the statutory provisions specifically listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records made available to us and maintained by the Company for the financial year ended on 31st March, 2016 according to the applicable provisions of:

- i. The Companies Act, 1956 and the Companies Act, 2013 ('the Act') and the rules made there under, as applicable;
- ii. The Securities Contract (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- iii. The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- iv. Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment;
- v. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
  - c. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; and



#### We have also examined compliance with the applicable clauses of the following:

- i. Secretarial Standards of The Institute of Company Secretaries of India with respect to board and general meetings are yet to be specified under the Act by the Institute.
- ii. SEBI (LODR) Regulations 2015.

During the period under review and as per the explanations and clarifications given to us and the representations made by the Management, we further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice was given to all Directors at least seven days in advance to schedule the Board Meetings. Agenda and detailed notes on agenda were sent in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the Board Meetings, as represented by the management, were taken unanimously. We further report that as per the explanations given to us and the representations made by the Management and relied upon by us there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period, there were no instances of Amalgamation or arrangements.

Sd/-Sarada Putcha Company Secretary

FCS No: 21717, CP No: 8735

Hyderabad 1st September, 2016

This Report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.



'Annexure A'

To, The Members, Salguti Industries Limited

Our report of even date is to be read along with this letter.

- 1. Maintenance of Secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in Secretarial records. We believe that the process and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Where ever required, we have obtained the Management representation about the Compliance of laws, rules and regulations and happening of events etc.
- 5. The Compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedure on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.
- 7. The Company is not appointed a Whole-Time Company Secretary as required under Companies Act 2013.
- 8. The Company is maintaining Website but the same is not updated.
- 9. We are not aware of the labour laws applicable to the factory of the company. We have relied on Management's Declaration.
- 10. We relied on the representation of the Management of the Company that the Company do not have any subsidiary / Associate Company.

Sd/-Sarada Putcha Company Secretary

Hyderabad 1st September, 2016

FCS No: 21717, CP No: 8735



#### Form No. MGT - 9

## **EXTRACT OF ANNUAL RETURN**

As on the financial year ended on 31st, March 2016 [Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### I. REGISTRATION AND OTHER DETAILS:

i. CIN	:	L25209TG1984PLC005048
ii. Registration Date		20th October 1984
iii. Name of the Company		SALGUTI INDUTRIES LTD.
iv. Category / Sub-Category of the Company		Indian – Non- Govt. Company
v. Address of the Registered office and contact details		1-2-288/6/4, DOMALAGUDA, HYDERABAD, Telangana
vi. Whether listed company Yes / No		Yes
vii. Name, Address and Contact details of Registrar and Transfer Agent, if any		M/S. Aarthi Consultants Pvt. Ltd., 1-2-285, Domalguda, Hyderabad - 500 029. Tel. No.: 040-2763 8111, 2763 4445 Fax: 0091-40-2763 2184

## II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated :-

SI.No.	Name and Description of main products / services	NIC Code of the Product / Service	% to total turnover of the company
1	Textiles	6302	24.36
2	Plastics	303503009	75.64

## III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES - NIL

SI.No.	Name and Address of the Company	CIN / GLN	Holding / Subsidiary / Associate
1	NA		



# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity) i) Category-wise Share Holding

Category of Shareholders									% Chang
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
A. Promoters									
(1) Indian									
a) Individual/ HUF	2682725		2682725	35.60	2682725		2682725	35.60	
b) Central Govt									
c) State Govt(s)									
d) Bodies Corp.	2371875		2371875	31.47	2371875		2371875	31.47	
e) Banks / FI									
f) Any other									
(2) Foreign									
a) Individual									
b) Bodies Corp.									
c) QIB									
Total									
shareholding of	5054600		5054600	67.07	5054600		5054600	67.07	
Promoter (A)									
B. Public									
Shareholding									
1. Institutions									
a) Mutual Funds									
b) Banks / FI									
c) Central Govt									
d) State Govt(s)	250000		250000	3.32	250000		250000	3.32	
e) Venture Capital									
Funds									
f) Insurance									
Companies									
g) Flls									



## **SALGUTI INDUSTRIES LIMITED**

TOP 10 SHARE HOLDERS (OTHER THAN PROMOTERS) DETAILS BASED ON 31/03/2016

SL.NO	NAME OF THE SHARE HOLDER	SHARES
1	ANDHRA PRADESH INDUSTRIAL DEVELOPMENT CORPORATION LIMITED	250000
2	ENSPIRE INSTITUTE OF PROFESSIONAL STUDIES PVT LTD	209400
3	CUBEX TUBINGS LTD	161100
4	PIYUSH GORDHANDAS DOSHI	105000
5	BHARATKUMAR RADHAKRISHNA RUIA	36000
6	MADHUMATI BHARATKUMAR RUIA	25000
7	BINDU FINANCE & LEASING PVT LTD	24000
8	NORTHEAST SECURITIES LIMITED	16300
9	RAKHI BHARATKUMAR RUIA	14000
10	NANDITA BHARATKUMAR RUIA	13000

There is no change in the top 10 shareholders since last year, hence details of changes during the year was not specifically given here.



## ii) Shareholding of Promoter-

SI. No.	Shareholder's Name	Sharehold	ding at the of the year	beginning	Share	% change		
		No. of Shares	% of total shares of the company	% of total Pledged / enccum- bered to total shares	No. of Shares	% of total shares of the company	% of total Pledged / enccum- bered to total shares	in share holding during the yea
1.	SALGUTI FINANCE & INVESTMENTS (P) LTD.,	1454375	19.3	0	1454375	19.3	0	0
2.	VISHNU VARDHAN REDDY SALGUTI	892400	11.84	0	892400	11.84	0	0
3.	RAJITHA REDDY SALGUTI	492700	6.54	0	492700	6.54	0	0
4.	SALGUTI TEXTILES PVT LTD.,	472500	6.27	0	472500	6.27	0	0
5.	PRAJWAL R SALGUTI	366300	4.86	0	366300	4.86	0	0
6.	SALGUTI BUILDERS PVT LTD.,	227500	3.02	0	227500	3.02	0	0
7.	KRISHNA REDDY MALLEPALLY SULOCHANA	213800	2.84	0	213800	2.84	0	0
9.	MALLEPALLY RAJESHWARAMMA	203050	2.69	0	203050	2.69	0	0
10.	SALGUTI GOPAL REDDY	179200	2.38	0	179200	2.38	0	0
11.	SALGUTI M/S.KISSAN OIL	171800	2.28	0	171800	2.28	0	0
12.	REFINARIES (P) LTD., JURALA POWER	117500	1.56	0	117500	1.56	0	0
13.	PROJECTS PVT LTD GADWAL POWER	50000	0.66	0	50000	0.66	0	0
14.	PROJECTS PVT LTD G. HANUMANTH	50000	0.66	0	50000	0.66	0	0
15.	REDDY VENKATESHWARA	34250	0.45	0	34250	0.45	0	0
16.	REDDY SALUGUTI B RAVINDER REDDY	24000 15625	0.32 0.21	0	24000	0.32	0	-0.21
17.	RAGHUVARDHAN REDDY MASTIPOOR	12000	0.16	0	12000	0.16	0	0
18.	MUTYALA VENKATAIAH SAVITHA R	10500	0.14	0	10500	0.14	0	0
19. 20.	MALLEPALLI SUDHEER R			0			0	0
	MALLEPALLI	27500	0.36	0	27500	0.36	0	0
21.	B JYOTHI REDDY	23125	0.31	0	23125	0.31	0	0
22.	K RAVENDER REDDY			0			0	0
23. 24.	K INDRA REDDY MUNDLA LAKSHMIKAR REDDY	30500 1600	0.40	0	30500 1600	0.40	0	0



## iii) Change in Promoters' Shareholding (please specify, if there is no change): NO CHANGE

SI. No.		at the be	Shareholding at the beginning of the year		ılative nolding the year
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	5054600	67.07		
	Date wise Increase / Decrease in Promoters Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	NA			
	At the end of the year	5054600	67.07		

# iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

SI. No.	For each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year				
	The details are mentioned elsewhere in this Annual Report.				
	At the end of the year				



## V. INDEBTEDNESS OF THE COMPANY INCLUDING INTEREST OUTSTANDING/ACCRUED BUT NOT DUE FOR PAYMENT

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebted- ness
Indebtedness at the beginning				
of the financial year				
i) Principal Amount	456411977	130525778	0	586937755
ii) Interest due but not paid	695957	0	0	695957
iii) Interest accrued but not due	0	0	0	0
Total (i+ii+iii)	457107934	130525778	0	587633712
Change in Indebtedness during				
the financial year				
* Addition	0	24255714	0	24255714
* Reduction	45810708	0	0	45810708
Net Change	(45810708)	24255714	0	(21554994)
Indebtedness at the end of the				
financial year				
i) Principal Amount	410623884	0	0	410623884
ii) Interest due but not paid	673342	0	0	673342
iii) Interest accrued but not due	0	0	0	0
Total (i+ii+iii)	411297226	0	0	411297226



## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL-

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

SI. No.	Particulars of Remuneration	Name of MD / WTD / Manager		Total Amount (Rs.)
		Vishnuvardhan Reddy	Rajitha Reddy	
1	Gross salary			
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	1,20,000/-	Nil	1,20,000/-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961			
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961			
2	Stock Option			
3	Sweat Equity			
4	Commission as % of profit others, specify			
5	Others, please specify			
	Total (A)	1,20,000/-	Nil	1,20,000/-
	Ceiling as per the Act			



## B. Remuneration to other directors: NIL

SI. No.	Particulars of Remuneration	Name of Directors			Total Amount	
1	Independent Directors					
	Fee for attending board committee					
	meetings				/	ĺ
	Commission					
	Others, please specify					
	Total (1)			/	ľ	
2	Other Non-Executive Directors			3%		
	Fee for attending board committee			78		
	meetings		/	ľ		
	Commission					
	Others, please specify					
	Total (2)					
	Total (B)=(1+2)					
	Total Managerial Remuneration					
	Overall Ceiling as per the Act			_	_	

## C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD:

SI. No.	Particulars of Remuneration	Key Managerial Personnel			el
		CEO	CS	CFO	Total
1	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961				
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961				
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961				
2	Stock Option				
3	Sweat Equity				
4	Commission				
	- as % of profit				
	others, specify				
5	Others, please specify				
	Total				



## VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Туре	Section of the Comapnies Act	Brief Description	Details of Penalty / Punishment / Compounding fees imposed	Authority [RD / NCLT / COURT]	Appeal made, if any (give details)
A. COMPANY					
Penalty					
Punishment			NIL		
Compounding					
B. DIRECTORS					
Penalty					
Punishment			NIL		
Compounding					
C. OTHER OFFIC	CERS IN DEFAULT				
Penalty					
Punishment			NIL		
Compounding					



## REPORT ON CORPORATE GOVERNANCE

## 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE:

SIL has been committed to the highest standard of Corporate Governance practices in the entire gamut of its business philosophy. The guiding forces of Corporate Governance at SIL are its core values — Quality operations, Customer satisfaction, Shareholders' value, Belief in people. The Company believes that a strong Corporate Governance policy is indispensable to healthy growth of business and resilient and vibrant capital markets, besides being an important instrument of investor protection. In this direction, SIL endeavors in true spirit, to adopt the best global practices in Corporate Governance.

#### 2. Board of Directors

- a) The Company has 5 (Five) Directors with Non-Executive Chairman, out of 5 (Five) Directors, 3 (three) are Non-Executive Independent Directors, 2 (two) are Executive Directors (including Managing Director). The composition of the Board is in conformity with the provisions of SEBI (LODR) Regulations 2015 and meets the stipulated requirements.
- b) None of the Directors on the Board is a Member of more than 10 committees or Chairman of more than 5 companies across all the Companies in which he is a Director. The Directors have made necessary disclosures regarding Committee positions in other public companies as on March 31, 2016.
- c) The names and categories of the Directors on the Board, their attendance at Board Meetings held during the year and the number of Directorships and Committee Chairmanships / Memberships held by them in other companies is given below. Other Directorships do not include alternate directorships, directorships of private limited companies, section 8 companies and of companies incorporated outside India. Chairmanship / Membership of Board Committees include only Audit and Shareholders / Investors Grievance Committees.

Name of the Director	Category	Number of Directorships in other Companies	Number of Board Committee memberships held in other Public Companies
Sri S. Vishnu Vardhan Reddy	Promoter & Executive Director	2	Nil
Smt. S. Rajita Reddy	Promoter & Executive Director	2	Nil
Sri Ravi Rajender Reddy	Non-Executive Independent Director	1	Nil
Smt. Uma Redy Raavi	Non-Executive Independent Director	1	Nil
Sri Draksharam Nagaraj	Non-Executive Independent Director	Nil	Nil



The dates on which the above Board meetings were held are as follows;

30th May 2015, 14th August 2015, 24th August 2015, 13th November 2015, and 12th February 2016.

The attendance of each Director during the financial year is as under:

Name of the Director	No. of Board Meetings held	No. of Meetings attended	Presence at AGM
Sri S. Vishnu Vardhan Reddy	5	5	Yes
Smt. S. Rajita Reddy	5	5	Yes
Sri V. R. Vasudevan	5	5	No
Smt. Uma Reddy Raavi	5	5	No
Sri Draksharam Nagaraj	5	5	Yes

None of the Non-Executive Directors have any material pecuniary relationship or transactions with the Company.

During the year, information as required under the provisions of SEBI (LODR) Regulations 2015 has been placed before the Board for its consideration.

#### 3. Audit Committee

- The Audit Committee of the Company is constituted in line with the provisions of Clause 49
  of the Listing Agreements with the Stock Exchanges read with the provision of the Companies
  Act, 2013.
- II) The terms of reference of the Audit Committee include a review of;
  - a. Overview of the Company's financial reporting process and disclosure of its financial information to ensure that the financial statements reflect a true and fair position and that sufficient and credible information is disclosed.
  - b. Recommending the appointment and removal of external auditors, fixation of audit fee and also approval for payment for any other services.
  - c. Discussion with external auditors before the audit commences, of the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
  - d. Reviewing the financial statements and draft audit report including quarterly / half yearly financial information.
  - e. Reviewing with management the annual financial statements before submission to the Board, focusing on:
    - i Any changes in accounting policies and practices;
    - ii Qualification in draft audit report;
    - iii Significant adjustments arising out of audit;
    - iv The going concern concept;
    - v Compliance with accounting standards;
    - vi Compliance with stock exchange and legal requirements concerning financial statements;
    - vii Any related party transactions



- f. Reviewing the company's financial and risk management's policies.
- g. Disclosure of contingent liabilities.
- h. Reviewing with management, external and internal auditors, the adequacy of internal control systems.
- i. Reviewing the adequacy of internal audit function, including the audit character, the structure of the internal audit department, approval of the audit plan and its execution, staffing and seniority of the official heading the department, reporting structure, coverage and frequency of internal audit.
- j. Discussion with internal auditors of any significant findings and follow-up thereon.
- k. Reviewing the findings of any internal investigations by the internal auditors into the matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- Looking into the reasons for substantial defaults in payments to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.
- m. Reviewing compliances as regards the Company's Whistle Blower Policy.
- III) The previous Annual General Meeting of the Company was held on 29th September 2015 and **Sri. Draksharam Nagaraj**, Chairman of the Audit Committee, attended previous AGM.

The attendance of each member of the Audit Committee are given below:

S.No.	Name of the Director	Designation	No. of Meetings held	No. of Meetings attended
1	Sri Draksharam Nagaraj	Chairman	4	4
2	Sri Ravi Rajender Reddy	Member	4	4
3	Smt. Uma Reddy Raavi	Member	4	4

IV) During the financial year four Audit Committee meetings were held on 30th May 2015, 14th August 2015, 13th November 2015, and 12th February 2016.

The necessary quorum was present at all the meetings.

### 4. NOMINATION AND REMUNERATION COMMITTEE

The composition of the Committee is given below:

S.No.	Name of the Director	Chairman / Member
1	Sri. Draksharam Nagaraj	Chairman
2	Sri. Ravi Rajender Reddy	Member
3	Smt. Uma Reddy Raavi	Member



## 5. REMUNERATION OF DIRECTORS:

Details of remuneration paid to Directors are given below:

Name of the Director	Relation- ship with	Business relation- ship with	and	Rem uner ation		d during ear 2015-1	
Trains of the Birotter	other Company if any C	from Company	Sitting Fees	Salary	Commission	Total	
Sri S. Vishnu Vardhan Reddy	Related Rajitha Reddy	Promoter Director	NIL	1	1,20,000		1,20,000
Smt. S. Rajita Reddy	Related to Sri Vishnuvardhan Reddy	Promoter Director	NIL		NIL		NIL

**Note:** No setting fee' was paid to any Director for attending any Board Meeting or any committee meeting.

Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014, except the remuneration to managerial personnel, there is no other related party transactions to be disclosed.

## 6. STAKEHOLDERS RELATIONSHIP / INVESTORS GRIEVANCE COMMITTEE:

The Committee oversees share transfers and monitors investor grievances. To look into the redressal of shareholders and investors complaints like – transfer of shares, non – receipt of balance Sheet, non-receipt of declared dividends etc.,

The Committee consists of the following Directors:

S.No.	Name of the Director	Chairman / Member
1	Sri. Draksharam Nagaraj	Chairman
2	Sri. Ravi Rajender Reddy	Member
3	Smt. Uma Reddy Raavi	Member

Details of Complaints received/resolved:

During the period under review, no complaints were received from the shareholders, and there are no pending Complaints as on date of this report.

Company has made all the arrangements to resolve all the investors' Complaints if any, within seven days from the date of receipt of the complaint, as communicated by our Share Transfer Agents M/s. Aarthi Consultants Pvt. Ltd. The outstanding complaints as on 31st March, 2016 were: NIL.



#### INDEPENDENT DIRECTORS

All Independent Directors have given declarations that they meet the criteria of independence as laid down under Section 149 of the Companies Act, 2013 and the provisions of SEBI (LODR) Regulations 2015. The Company has complied with the requirement of training of the Independent Directors and their performance evaluation and holding separate meetings for the Independent Directors.

# 7. DETAILS OF ANNUAL GENERAL MEETINGS: LOCATION AND TIME OF THE LAST THREE AGMS.

AGM	YEAR	VENUE	Date	Time
30th	2014-2015	Sundaraiah Vignana Kendram, (Mini Hall), Bagh Lingampally, Hyderabad – 500 044.	29.09.2015	2.00 P.M.
29th	2013-2014	Sundaraiah Vignana Kendram, (Mini Hall), Bagh Lingampally, Hyderabad – 500 044.	27.09.2014	11.00 A.M.
28th	2012-2013	Sundaraiah Vignana Kendram, (Mini Hall), Bagh Lingampally, Hyderabad – 500 044.	26.09.2013	12.30 PM

#### Postal ballot:

During the year under review, the company has not sought the approval of the members of the company by conducting postal ballot.

## 8. DISCLOSURES

- i. There were no materially significant related party transactions that may have potential conflict with the interest of the Company at large.
- ii. There was no incidence of non-compliance during the last three years by the Company on any matter related top Capital markets. There were no penalties, strictures imposed on the company by Stock Exchange or SEBI or any statutory authority.
- iii. The Company has complied with all the mandatory requirements of SEBI (LODR) Regulation 2015

## 9. NOTES ON DIRECTORS APPOINTMENT/RE-APPOINTMENT:

Relevant details forms part of the explanatory statement to the notice of the Annual General Meeting/Director's Report.

#### 10. MEANS OF COMMUNICATIONS

The quarterly, half-yearly and yearly financial results will be sent to the Stock Exchanges immediately after the Board approves the same and these results will also be published in prominent daily newspapers. These financial statements, press releases are also posted on the Company's website. As the financial performance of the Company is well published, individual communication of half yearly results are not sent to the shareholders.

The Management Discussion and Analysis Report forms part of the annual report, which is posted to the shareholders of the Company.



### 11. GENERAL SHAREHOLDER INFORMATION:

## (I) Annual General Meeting

Date: 29th September, 2016

Time: 12.00 Noon

Venue : Sundaraiah Vignana Kendram, (Mini Hall), Bagh Lingampally,

Hyderabad – 500 044.

#### (II) Financial Calendar 1st April 2016 to 31st March 2017 (Tentative Schedule)

Quarter ending June 30, 2016 : Approved in the Board Meeting held on 13th August

2016 and intimated the same to Stock Exchanges

Quarter ending September 30, 2016 : 1st / 2nd week of November 2016 Quarter ending December 31, 2016 : 1st / 2nd week of February 2017 Quarter ending March 31, 2017 : on or before 30th May 2017 Annual General Meeting for : Before end of September, 2017

FY ended 31st March, 2017

(III) Date of Book Closure : 23rd September 2016 to 29th September 2016

(IV) Listing on Stock Exchanges :

1. The Bombay Stock Exchange Limited (BSE)

The listing fee has been paid to all the Stock Exchanges where the Company's shares are listed.

#### (V) Stock Code

The Bombay Stock Exchange Limited (BSE) : 526554 / SALGUTI
Dematerialization of Securities : ISIN: INE 159C01012

#### (VI) Market Price Data: High, Low during each Month in last Financial Year

During the financial year the shares of the company were traded on Bombay Stock Exchange Limited, the following Market Price High & Low during each Month in the Last Financial Year 2015-16 as follows:

BSE (in Rs.)				
Month & Year	High	Low		
Apr-15	9.01	7.74		
May-15	8.08	7.34		
Jun-15	9.34	8.48		
Jul-15	16.53	9.45		
Aug-15	23.5	17		
Sep-15	19.2	17.6		
Oct-15	20.8	18		
Nov-15	21	16.3		
Dec-15	18.7	15.35		
Jan-16	18.9	16.8		
Feb-16	19.7	19.7		
Mar-16	20.5	16.15		



## (VII) Stock Performance in Comparison to Broad-based indices such as BSE Sensex, CRISIL Index, BZX 200, Nifty etc.

During the financial year the shares of the company were traded actively and the Share price has been moving with the trend of the indices.

(VIII) Transfer Agents M/s. Aarthi Consultants Private Limited

1-2-285, Domalguda, Hyderabad – 500 029.

Ph: 040-2763 8111; 040-2763 4445

Fax: 040-2763 2184

Website: www.aarthiconsultants.com Email: info@aarthiconsultants.com

(IX) Share Transfer System

Documents will be accepted at M/s. Aarthi Consultants Private Limited

1-2-285, Domalguda, Hyderabad – 500 029.

Ph: 040-2763 8111; 040-2763 4445

Fax: 040-2763 2184

Website: www.aarthiconsultants.com Email: info@aarthiconsultants.com

The Shares of the Company are in physical form and electronic form. The transfer of shares in demat form is done through the Depositories without involvement of the Company. As regards, transfer of shares held in physical form, the transfer documents can be lodged with Company as well as Registrars M/s. Aarthi Consultants Private Limited at above-mentioned address.

The Transfer of shares in physical form is normally processed within 10-15 days from the date of receipt if the documents are complete in all respects. The Share Transfer Committee severally empowers to approve the transfers.

### (X) Statement Showing Distribution Schedule as on 31.03.2016

SI. No.	CATEGORY	HOLDERS	HOLDERS PERCENT- AGE	SHARES	AMOUNT	AMOUNT PERCENT- AGE
1	1 - 5000	2508	78.33	572658	5726580	7.6
2	5001 - 10000	306	9.56	263846	2638450	3.5
3	10001 - 20000	305	9.53	545482	5454820	7.24
4	20001 - 30000	18	0.56	48577	485770	0.64
5	30001 - 40000	10	0.31	34620	346200	0.46
6	40001 - 50000	11	0.34	55000	550000	0.73
7	50001 - 100000	12	0.37	85117	851170	1.13
8	100001 & Above	32	1	5931400	59314000	78.7
	Total :	3202	100	7536700	75367000	100



## (XI) Statement Showing Shareholding Pattern as on 31.03.2016

Cat- egory code	Category of Shareholder		Total Number of shares	Number of shares held in demat form	Total shareholding as a percentage of total number of shares	
					As a Percentage of (A+B)1	As a Percentage of (A+B+C)
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)
(A)	Shareholding of Promoter and Promoter Group					
1	Indian	15	2682725	2682725	35.60	35.60
(a)	Individuals/Hindu Undivided Family					
(c)	Bodies Corporate		2371875	2371875	31.47	31.47
(e-ii)	Trusts					
	Sub Total (A)(1)	21	5054600	5054600	67.07	67.07
2	Foreign					
(a)	Individuals (Non Resident Individuals/ Foreign Individuals)					
(b)	Bodies Corporate					
	Sub Total (A)(2)	21	5054600	5054600	67.07	67.07
	Total Shareholding of Promoter and					
	Promoter Group (A)=(A)(1)+(A)(2)					
(B)	Public Shareholding					
1	Institutions					
(a)	Mutual Funds/UTI					
(b)	Financial Institutions/Banks					
(c)	Central Government/State Government(s)	1	250000	250000	3.32	3.32
	Sub Total (B)(1)	1	250000	250000	3.32	3.32
B2	Non-Institutions					
(a)	Bodies Corporate	23	445806	214506	5.92	5.92
(b)	Individuals					
(I)	Individual shareholders holding nominal share capital upto Rs.1 lakh	3145	1616078	261778	21.44	21.44
(II)	Individual shareholders holding nominal share capital in excess of Rs.1 lakh	3	166000	0	2.20	2.20
(d)	Any Others(Specify)					
(d-i)	Non Resident Individuals	7	4200	2200	0.06	0.06
(d-ii)	Overseas Corporate Bodies					
(d-v)	Clearing Members	2	16	16	0.00	0.00
	Sub Total (B)(2)	3180	2232100	478500	29.62	29.62
	Total Public Shareholding (B)=(B)(1)+(B)(2)	3181	2482100	728500	32.94	32.94
	Total (A)+(B)	3202	7536700	5783100	100.00	100.00



#### (XII) Dematerialization of shares & liquidity

The Company's shares are compulsory traded in dematerialized form and are available for trading on both the Depositories in India viz. National Securities Depository Limited (NSDL) and Central Depositary Services (India) Limited (CDSL). Company representing 76.47% of the company's share capital are dematerialized as on 31st March 2016.

The Company's shares are listed and eligible to trade on the above-mentioned Stock Exchanges in electronic form. Under the Depository System, the International Securities Identification Number (ISIN) allotted to the Company's shares is **INE** 159C01012.

(XIII) Plant Location Plot No. 154/A2,		Survey No. 548/A,	Plot No.310/311,	
	Sri Venkateswara Indl.	Mudireddypalli Village,	Gollapally Village,	
	Estate, Bollaram,	Balanagar Mandal,	Jadcherla Mandal,	
	Medak Dist.		Mahaboobnagar Dist.	
	Telangana	Telangana	Telangana	

(XIV) Address for Correspondence	8-2-334/18, 3rd Floor, Road No. 3, Banjara Hills, Hyderabad - 500 034.
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#### 12.OTHER DISCLOSURES AS PER THE PROVISIONS OF SEBI(LODR) REGULATIONS 2015

#### i. Code of Conduct

The Company has formulated and implemented a Code of Conduct for Board Members and Senior Management of the Company. Requisite annual affirmations of compliance with the respective Codes have been made by the Directors and Senior Management of the Company.

Certificate of Code of Conduct for the year 2015-16

SALGUTI INDUSTRIES is committed for conducting its business in accordance with the applicable laws, rules and regulations and with highest standards of business ethics. The Company has adopted "Code of Conduct" which is applicable to all director, officers and employees.

I hereby certify that all the Board Members and Senior Management have affirmed the compliance with the Code of Conduct, under a certificate of Code of Conduct for the year 2015-16.

Sd/Place: Hyderabad
Date: 1st September, 2016
S.Vishnu Vardhan Reddy
Managing Director



#### ii. Disclosure of Accounting Treatment

The Company has complied with the appropriate accounting policies and has ensured that they have been applied consistently. There have been no deviations from the treatment prescribed in the Accounting Standards notified under the provisions of the Companies Act, 2013.

#### iii. Non executive directors' compensation and disclosures

None of the Independent / Non-executive Directors has any pecuniary relationship or transactions with the Company which in the judgment of the Board may affect the independence of the Directors.

#### iv. CEO/CFO Certification

The CEO and CFO certification of the financial statements for the year 2015-16 is provided elsewhere in this Annual Report.

For and on behalf of the Board **SALGUTI INDUSTRIES LIMITED** 

Sd/- Sd/-

Place: Hyderabad S.Vishnu Vardhan Reddy S.Rajita Reddy



## CERTIFICATE BY THE CHIEF EXECUTIVE OFFICER (CEO) AND CHIEF FINANCIAL OFFICER (CFO)

- I, Vishnuvardhan Reddy, Managing Director of M/s Salguti Industries Limited certify:
- 1. That we have reviewed the financial statements and the cash flow statement for the year ended 31st March 2016 and to the best of our knowledge and belief;
  - These statements do not contain any materially untrue statement nor omit any material fact nor contain statements that might be misleading, and
  - These statements present a true and fair view of the company's affair and are in compliance with the existing accounting standards, applicable laws and regulations.
- 2. That there are, to the best of our knowledge and belief, no transactions entered into by the company during the year, which are fraudulent, illegal or violative of the company's code of conduct:
- 3. That we accept responsibility for establishing and maintaining internal controls, we have evaluated the effectiveness of the internal control systems of the company and we have disclosed to the auditors and the audit committee, deficiencies in the design or the operation of internal controls, if any, of which we are aware and the steps that we have taken or purpose to take and rectify the identified deficiencies and;
- 4. That we have informed the auditors and the audit committee of:
  - a) Significant changes in the internal control during the year;
  - b) Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - c) There is no Instances of significant fraud of which we have become aware and the involvement of an employee having a significant role in the company's internal control system.

Sd/Place: Hyderabad S.Vishnu Vardhan Reddy

Date: 1st September, 2016 Managing Director

Sd/-S. Rajitha Reddy Chief Financial Officer



#### CERTIFICATE ON COMPLIANCE OF CORPORATE GOVERNANCE

To, The Members, **Salguti Industries Limited** Hyderabad

We have read the report of the Board of Directors on Corporate Governance and have examined the relevant records relating to compliance condition of corporate governance of M/s Salguti Industries Limited ("the company") for the year ended 31st March, 2016 as stipulated under the provisions of SEBI (LODR) Regulations 2015.

The compliance of the conditions of the Corporate Governance is the responsibility of the management. Our examination, conducted in the manner described in the Guidance note on Certification of Corporate governance" issued by the Institute of Chartered Accountants of India was limited to procedures and implementation thereof adopted by the company for ensuring compliance with the conditions of Corporate Governance. Our examination was neither an audit nor was it conducted to express an opinion on the financial statements of the company.

In our opinion and to the best of our information and explanations given to us and on the basis of our examination described above, the company has complied with the conditions of Corporate Governance.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

For P. Murali & Co., Chartered Accountants Firm Registration No: 007257S

Place: Hyderabad

Date: 1st September, 2016

Sd/-P. Murali Mohana Rao Partner



#### **INDEPENDENT AUDITORS' REPORT (DRAFT)**

To, The Members, SALGUTI INDUSTRIES LIMITED

#### **Report on the Financial Statements:**

We have audited the accompanying financial statements of Salguti Industries Limited "the Company", which comprise the Balance Sheet as at March 31, 2016, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements:

The Company Board of Directors are responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ('the act') with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with rule 7 of Companies (Accounts) Rules, 2014. This responsibility includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; design, implementation and maintenance of adequate internal financial controls, that are operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility:

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements, that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements:

#### Opinion:

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Company as at 31st March 2016, its profit and its cash flows for the year ended on that date.

#### **Report on Other Legal and Regulatory Requirements:**

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters Specified in paragraphs 3 and 4 of the Order, to the extent applicable.
- 2. As required by section 143(3) of the Act, we further report that:
- a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- c) The Balance Sheet, Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
- d) In our opinion, the aforesaid financial statements comply with the applicable Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules 2014.
- e) On the basis of written representations received from the directors as on March 31, 2016, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2016, from being appointed as a director in terms of Section 164(2) of the Act.
- f) With respect to the adequacy of the internal financial controls over financial reporting of the company and the operating effectiveness of such controls, refer to our separate report in ' Annexure B': and
- g) With respect to other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company does not have any pending litigations which would impact its financial position.
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the company

For P.MURALI & Co., CHARTERED ACCOUNTANTS Firm Registration No: 007257S

> Sd/-A. KRISHNA RAO PARTNER Membership No. 020085

PLACE: HYDERABAD DATE: 30-05-2016



#### Annexure A to the Auditors Report

Annexure referred to in Independent Auditors Report to the Members of Salguti Industries Limited on the financial statements for the year ended 31st March 2016, we report that:

i.

- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) As explained to us, fixed assets have been physically verified by the management at regular intervals; as informed to us no material discrepancies were noticed on such verification. In our opinion, the frequency of verification is reasonable.
- (c) According to the information and explanations given to us and on the basis of our examination of records of the Company, the title deeds of immovable properties are held in the name of the Company.

ii.

- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of inventory.
- (b) As explained to us, inventory has been physically verified by the management at regular intervals; as informed to us no material discrepancies were noticed on such verification. In our opinion, the frequency of verification is reasonable.
- iii. The Company has not granted any loans, secured or unsecured, to companies, firms, and Limited Liability partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013. Therefore, the provisions of Clause 3(iii), (iii)(a), (iii)(b) and (iii)(c) of the said order are not applicable to the company.
- iv. The Company complies with the provisions section 185 and 186 of the Companies Act, 2013 in respect of loans, investments, guarantees, and security.
- v. The Company has not accepted any deposits from the public covered under Section 73 to 76 of the Companies Act, 2013 and rules framed there under to the extent notified.
- vi. In respect of the Company, the Central Government has not prescribed the maintenance of cost records under sub-section (1) of section 148 of The Companies Act, 2013.

vii.

- (a) According to the information and explanations given to us and based on the records of the company examined by us, the company is regular in depositing the undisputed statutory dues of income tax and other material statutory dues, as applicable, with the appropriate authorities in India:
- (b) There were no undisputed amounts payable in respect of Income-tax and other material statutory dues in arrears as at 31st March, 2016 for a period of more than 6 months for the date they became payable.
- (c) According to the information and explanations given to us and based on the records of the company examined by us, there are no material dues of Income Tax and any other material statutory dues which have not been deposited on account of any dispute.
- viii. The company has not defaulted in repayment of loans or borrowing to financial institutions and banks.



- ix. The Company has not raised any moneys by way of initial public offer, further public offer (including debt instruments) and no term loans were obtained during the year.
- x. According to the information and explanations given to us, no material fraud by the company or on the company by its officers or employees has been noticed or reported during the course of our Audit.
- xi. Managerial remuneration has been paid or provided in accordance with the provisions of section 197 read with Schedule V to the Companies Act.
- xii. As the Company is not a Nidhi Company and the Nidhi Rules, 2014 are not applicable to it, the Provisions of clause 3(xii) of the order are not applicable to the company.
- xiii. The Company has not entered transactions with related parties during the year as such the provisions of sec.177 and 188 are not applicable to the company.
- xiv. The Company has not made any preferential allotment of private placement of shares or fully or partly convertible debentures during the year under review. Accordingly, the provisions of clause 3(xiv) of the Order are not applicable to the Company.
- xv. The Company has not entered into non-cash transactions with its directors or persons connected with him. Accordingly, the provisions of clause 3(xv) of the Order are not applicable to the Company.
- xvi. The Company is not required to be registered under section 45-IA of The Reserve Bank of India Act 1934. Accordingly, the provisions of clause 3(xvi) of the order are not applicable to the Company.

For P. MURALI & Co., CHARTERED ACCOUNTANTS Firm Registration No: 007257S

> Sd/-A. KRISHNA RAO PARTNER Membership No. 020085

PLACE: HYDERABAD DATE: 30-05-2016



#### Annexure B to the Auditor's Report

Report on the Internal Financial Controls over Financial Reporting under clause (i) of the Sub-section 3 of the Section 143 of the Companies Act, 2013 ('The Act')

We have audited the internal financial controls over financial reporting of SALGUTI INDUSTRIES LIMITED ('the company') as of 31st march 2016 in conjunction with our audit of standalone financial statements of the company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on the company's internal financial controls over financial reporting based on our Audit. We conducted our audit in accordance with the Guidance note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the standards on Auditing deed to be prescribed under section 143(10) of the Act to the extent applicable to an Audit of Internal Financial Controls, both applicable to an audit of Internal Financial Controls and both issued by the ICAI. These standards and guidance note require that we comply with ethical requirements and plan and performed the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our Audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the Auditor's Judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion and the company's internal financial control system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A



Company's internal financial control over financial reporting includes these policies and procedures that (1) pertain to the maintenance of records that, in reasonable detailed, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted principles, and that receipts and expenditures of the Company are being made only in accordance with authorization of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

#### Inherent Limitation of Internal Financial Controls over Financial Reporting

Because of the inherent limitation of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be deducted. Also, Projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become in adequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

In our opinion, the company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31st, 2016, based on the internal control over financial reporting criteria established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute Of Chartered Accountants of India.

For P. MURALI & Co., CHARTERED ACCOUNTANTS Firm Registration No: 007257S

> Sd/-A. KRISHNA RAO PARTNER Membership No. 020085

PLACE: HYDERABAD DATE: 30-05-2016



#### **BALANCE SHEET AS AT 31.03.2016**

Par	ticulars	Note No	As on 31-03-2016	As on 31-03-2015
			₹	₹
I.	EQUITY AND LIABILITIES			
(1)	Shareholder's Funds			
(a)	Share Capital	1	7,53,67,000	7,53,67,000
(b)	Reserves and Surplus	2	3,17,67,672	3,57,68,815
(3)	Non-Current Liabilities			
(a)	Long-Term Borrowings	3	26,56,18,017	28,86,08,071
(b)	Deferred Tax Liabilities (Net)	4	4,04,14,714	4,12,00,324
(4)	Current Liabilities			
(a)	Short-Term Borrowings	5	24,06,31,359	23,79,36,589
(b)	Trade Payables	6	17,25,35,607	12,80,41,111
(c)	Other Current Liabilities	7	6,57,66,553	6,58,55,727
(d)	Short-Term Provisions	8	48,85,470	42,85,073
		Total	89,69,86,390	87,70,62,709
II.	Assets			
(1)	Non-current assets			
(a)	Fixed assets			
4.	(i) Tangible & Intangible Assets	9	31,40,07,739	34,36,35,379
(b)	Long-Term Loans and Advances	10	1,89,22,051	2,02,13,031
(c)	Other Non Current Assets	11	26,71,863	42,84,415
(2)	Current assets			
(a)	Inventories	12	22,43,18,483	24,89,71,255
(b)	Trade Receivables	13	21,24,64,544	20,66,20,129
(c)	Cash and Bank Balances	14	6,04,116	10,60,712
(d)	Short Term Loans and Advances	15	9,76,39,881	3,25,56,797
(e)	Other Current Assets	16	2,63,57,712	1,97,20,992
		Total	89,69,86,390	87,70,62,709
		i Otai		01,10,02,109

Significant Accounting Policies &

The accompanying Notes are Integral part of Financial Statements

AS PER OUR REPORT OF EVEN DATE

On behalf of the Board

For P.Murali & Co., For SALGUTI INDUSTRIES LIMITED Chartered Accountants Sd/- Sd/-

Firm Registration No: 007257S S.VISHNUVARDHAN REDDY S. RAJITA REDDY
Sd/- Managing Director CFO & Whole-Time Director

A. Krishna Rao Partner

Membership No. 020085

Place: Hyderabad Date: 30-05-2016



#### STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31st MARCH 2016

Particulars	Note No	Year Ending 31-03-2016 ₹	Year Ending 31-03-2015 ₹
Revenue from Operations Other Income	17 18	116,46,46,895 20,28,620	124,94,89,460 8,61,248
Total Revenue		116,66,75,515	125,03,50,708
Expenses: Cost of materials consumed Increase in Inventory (Finished goods & WIP) Employee Benefit Expenses Other Operating Expenses Administrative Expenses Financial Costs Depreciation and Amortization Expense	19 20 21 22 23 24 9	92,01,77,891 (98,40,510) 5,43,90,944 9,33,15,202 1,04,73,567 6,96,30,207 3,33,14,966	97,42,23,295 1,73,24,988 53,356,580 9,39,27,947 95,52,592 6,89,69,819 3,27,23,600
Total Expenses		117,14,62,268	125,00,78,821
Profit / (Loss) Before Tax Tax Expense:		(47,86,753)	2,71,887
(1) Current tax (2) Deferred tax		(7,85,610)	51,808 (27,41,733)
Profit / (Loss) After Tax		(40,01,143)	29,61,811
Earning per equity share: (1) Basic EPS (2) Diluted EPS		(0.53) (0.53)	0.39 0.39

Significant Accounting Policies

The accompanying Notes are integral part of Financial Statements

AS PER OUR REPORT OF EVEN DATE On behalf of the Board

For P.Murali & Co., For SALGUTI INDUSTRIES LIMITED Chartered Accountants Sd/-Sd/-

Chartered Accountants
Firm Registration No: 007257S
S.VISHNUVARDHAN REDDY
Managing Director

CFO & Whole-Time Director

Sd/-A. Krishna Rao Partner

Membership No. 020085

Place: Hyderabad Date: 30-05-2016



CASH FLOW STATEMENT FOR TH	E YEAR ENDED 31-	03-2016
Particulars	Year Ended 31st March, 2016 ₹	Year Ended 31st March, 2015 ₹
A. CASH FLOW FROM OPERATING ACTIVITIES     Net Profit Before Tax and Extraordinary items     Add : Adjustment for	(47,86,753)	2,71,887
Depreciation and Amortization Expenses Financing Charges	3,33,14,966 6,96,30,207	3,27,23,600 6,89,69,819
Operating Profit Before Working Capital Changes Working Capital changes	9,81,58,421	10,19,65,306
Add / (Less) : (Increase) / Decrease in Trade Receivables Inventories Short Term Loans and Advances Other current assets Trade Payables Other current liabilitiesShort term borrowingsShort term provisions	(58,44,415) 2,46,52,772 (6,50,83,085) (66,36,720) 4,44,94,496 (89,174) 26,94,770 6,00,397	(2,01,51,391) 76,83,303 (36,82,466) (1,86,53,963) 4,47,29,903 82,02,524 1,12,18,744 12,54,806
Cash Generated from Operations Less : Income tax Paid	9,29,47,462	13,25,66,766 51,808
NET CASH FLOWS FROM OPERATING ACTIVITIES	9,29,47,462	13,25,14,958
B. CASH FLOW FROM INVESTING ACTIVITIES Purchase of Fixed Assets (Increase) / Decrease in Capital Work in Progress (Increase) / Decrease in Miscellaneous Expenditure (Increase) / Decrease in Investments	(20,74,773)  	(48,10,748)  
Repayment of Loans and advances	12,90,980	(15,94,155)
NET CASH FLOWS FROM INVESTING ACTIVITIES	(7,83,793)	(64,04,903)
C. CASH FLOWS FROM FINANCING ACTIVITIES Increase in Share Capital Increase in Capital Subsidy Secured Loans taken Fianacing Charges NET CASH FLOWS FROM FINANCING ACTIVITIES NET INCREASE IN CASH AND CASH EQUIVALENTS Opening Cash and Equivalents Closing Cash and Equivalents	(2,29,90,054) (6,96,30,207) (9,26,20,261) (4,56,592) 10,60,712 6,04,116	(5,66,32,307) (6,89,69,819) (12,56,02,127) (5,07,928) 5,52,784 10,60,712

Significant Accounting Policies &
The accompanying Notes are Integral part of Financial Statements
AS PER OUR REPORT OF EVEN DATE

On behalf of the Board

For P.Murali & Co., For SALGUTI INDUSTRIES LIMITED Chartered Accountants Sd/-Sd/-

Firm Registration No: 007257S S.VISHNUVARDHAN REDDY S. RAJITA REDDY Managing Director CFO & Whole Time Director Sd/-

A. Krishna Rao Partner

Membership No. 020085

Place: Hyderabad Date: 30-05-2016



#### SIGNIFICANT ACCOUNTING POLICIES

#### **CORPORATE INFORMATION:**

The Salguti Industries Limited incorporated on 20th October 1984 as a Private Limited Company and converted in to Public Company on 17th August 1992. SIL (Salguti Industries Limited) has started the manufacturing unit in Plastic Division in small scale in the year 1986, gradually the capacities have been increased and the company has graduated to medium scale by 1994. SIL is one of the leading manufacturers of HDPE/PP woven sacks in India. SIL has diversified in to Textiles manufacturing industry in the year of 2006. SIL (Salguti Industries Limited) has started the manufacturing unit in Plastic Division in small scale in the year 1986.

#### **BASIS OF PREPARATION:**

The financial statements of the Company have been prepared in accordance with Generally Accepted Accounting Principles in India (India GAAP) under historical cost convention on the accrual basis except for certain financial instruments which are measured at fair values. GAAP comprises mandatory accounting standards as prescribed under section 133 of the companies act, 2013, read with Rule 7 of the companies (Accounts) Rules, 2014 and guidelines lines issued by the securities and exchange board of India (SEBI). Accounting policies have been consistently applied.

#### **USE OF ESTIMATES:**

The preparation of financial statements is in conformity with generally accepted accounting principles require the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the result of operations during the reporting period. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from these estimates. Significant estimates used by the management in the preparation of these financial statements include estimates of the economic useful lives of fixed assets and provisions for bad and doubtful debts. Any revision to accounting estimates is recognized prospectively.

#### (a) Accounting Convention and Revenue Recognition:

The Financial Statements have been prepared on a going concern basis. The Company follows the mercantile system of accounting and recognizes income and expenditure on accrual basis.

Sales are accounted inclusive of Excise duty and Sales tax and net of sales returns.

#### (b) Cash Flow Statement: AS-3

The Company has prepared Cash Flow Statement as per the AS-3.

The cash flow statement is prepared by using "indirect method" set out in Accounting Standard (AS-3) "Cash Flow Statement" and presents the cash flows by operating, investing, and financing activities of the Company. Cash and Cash Equivalents Presented in the Cash Flow Statement consist of Cash on hand and unencumbered, liquid Bank Balances

#### (c) Retirements Benefits:

The Company has not made any provision for Gratuity to its employees. It is recognizing the gratuity expenditure on payment basis which is not in accordance with AS-15.

#### (d) Fixed Assets:

Fixed Assets are stated at cost less accumulated depreciation. Cost of acquisition of Fixed Assets is inclusive of freight, duties, taxes and incidental expenses there to. Capital Work-in-Progress includes cost of Fixed Assets under installation /construction on the date of Balance sheet, any unallocated expenditure and Interest during construction period on loans taken to finance the Fixed Assets. Advances paid towards acquisition of assets are also included under capital work in progress.



#### (e) Depreciation and amortization:

Depreciation on Fixed Assets is provided on straight-line method on pro-rata basis and as per useful life as prescribed under Part C of Schedule II of the Companies Act, 2013. Preliminary expenses are amortized over a period of 5 years.

#### (f) Investments:

Long term investments are stated at cost. However, provision for diminution is made to recognise any decline, other than temporary, in the value of long term investments. Current Investments are stated at the lower of cost and fair value.

#### (g) Borrowing Cost:

Borrowing cost relating to acquisition/ construction of qualifying assets are capitalized until the time all substantial activities necessary to prepare the qualifying assets for their intended use are complete. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use/sale. Borrowing cost that are attributable to the projects are charged to the respective projects. All other borrowing costs, not eligible for inventorisation/ capitalisation, are charged to revenue.

#### (h) Inventories:

Inventories are valued as under.

- i) Raw materials, stores and spares at cost.
- ii) Finished Goods and work-in-progress at cost or net realizable value whichever is lower. Cost includes cost of direct material, labor, Factory overhead.
- iii) Scrap at net realizable value.

#### (i) Taxes on Income:

- a) Provision for tax for the year comprises current Income Tax and Deferred Tax and is provided as per the Income Tax Act, 1961.
- b) Provision for current income tax is made on the tax liability calculated on taxable income after considering tax allowances, deductions and exemptions determined in accordance with the prevailing Tax Laws
- c) Deferred tax resulting from timing differences between the book and the tax profits is accounted for, at the current rate of tax, to the extent that the timing differences are expected to crystallize. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in the future; however where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognized only if there is a virtual certainty of realization of such assets. Deferred tax assets/ liabilities are reviewed as at each balance sheet date.

#### (j) Provisions, Contingent liabilities and contingent Assets:

Provisions are recognized only when there is a present obligation as a result of past events and when a reliable estimate of the amount of the obligation can be made. Contingent liability is disclosed for present obligations arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made. Contingent assets are not recognized in the financial statements since this may result in the recognition of income that may never be realized. (In line with AS-29)

#### (k) Earnings per Share:

The earnings considered in ascertaining the Earning Per Share comprise of Net Profit after Tax. The number of shares used in computing Basic Earnings Per Share is the Weighted Average number of shares outstanding during the year, as per **AS-20**.

#### (I) Related Party Disclosures:

The Company as required by AS-18 furnishes the details of Related Party.





#### Notes to Financial Statements for the year ended March 31, 2016

NOTE NO. 1: SHARE CAPITAL

NOTE NO. 1 : SHARE CAPITAL		
Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
I. Equity Share Capital  (a) Authorised  ( No. of Shares 12000000 - Current Year )  ( No. of Shares 12000000 - Previous Year )	120,000,000 -	120,000,000
(b) Issued ( No. of Shares 7536700 - Current Year ) ( No. of Shares 7536700 - Previous Year )	75,367,000 -	75,367,000 -
(c) Subscribed & Paid Up (No. of Shares 7536700 - Current Year) (No. of Shares 7536700 - Previous Year)	75,367,000 -	75,367,000 -
(d) Subscribed & not fully paid up (e) Par Value per share Rs. 10/-	•	-
Total Equity Share capital	75,367,000	75,367,000
II. A Reconciliation of the number of shares outstanding at the beginning and at the end of the reporting period:	No. of Shares	
Equity Shares of Rs.10Each, Fully paid up At the Beginning Issued during the year - Cash Issue	7,536,700 -	7,536,700 -
At the end	7,536,700	7,536,700
III. Details of Shareholder holding more than 5% shares of the company:	% of 9	Share Holding
Equity Shares of Rs. 10 each Held By		
S. Rajitha Reddy -No. Of Shares (C.Y ) 492700, (P.Y) 492700 Salguti Finance & Investments -No. Of Shares (C.Y ) 1454375, (P.Y) 1454375 S. Vishnuvardhan Reddy -No. Of Shares (C.Y ) 660000, (P.Y) 660000 Salguti Textiles Limited -No. Of Shares (C.Y ) 472500, (P.Y) 472500	6.53% 19.30% 8.76% 6.27%	6.53% 19.30% 8.76% 6.27%

#### NOTE NO. 2 : RESERVES AND SURPLUS

Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
RESERVES AND SURPLUS		
a) Securities Premium	15,000,000	15,000,000
b) Investment Allowance Reserve	602,497	602,497
c) Subsidy	24,374,798	24,374,798
b) Surplus :		
Opening Balance - Profit and Loss Account	(4,208,480)	3,901,048
Add: Transfer from Profit & Loss Account	(4,001,143)	2,961,811
Less : Amount adjustment Pursuant to Schedule II of Companies Act 2013	-	11,071,339
Companies Not 2010	(8,209,623)	(4,208,480)
Total Reserves and Surplus	31,767,672	35,768,815



NOTE NO	3 · I UNG	TEDM R	RORROWINGS

Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
Long Term Borrowings		
i) Secured Loans		
From Banks		
- Andhra Bank	34,735,416	42,808,768
- Bank of Baroda	55,178,397	81,514,619
- Oriental Bank of Commerce	25,994,375	36,570,664
Less : Current Maturities of Long Term Debt	37,784,000	41,865,095
Subtotal	78,124,188	119,028,956
APSFC Term Loans	54,084,337	57,581,337
Less : Current Maturities of Long Term Debt	21,372,000	18,528,000
Subtotal	32,712,337	39,053,337
	110,836,525	158,082,293
ii) Un Secured Loans		
From Directors and their relatives	118,586,360	92,144,396
From Others	36,195,132	38,381,382
	154,781,492	130,525,778
Total	265,618,017	288,608,071

#### Notes: Loans from Banks & Financial Institutions

- 1. Term Loans taken by company from Andhra Bank, Bank of Baroda, Oriental Bank of Commerce are secured by way of hypothecation of plant and machinery, and buildings, and mortgage of Directors Agricultural land of S. Vishnu Vardhan Reddy and S.Rajitha Reddy & personal Guarantee of Directors of the company.
- 2. Corporate Loan Sanction by APSFC on 16th November, 2013 of Rs. 250 Lakhs repayable in 55 monthly installments of Rs.4.54 lakhs each with 14% interest. Period of loan 5 Years including moratorium of 6 months.
- 3. Interest Free Unsecured loan taken from Directors and their relatives.
- 4. The Rajapur Unit was sanctioned Sales Tax Deferment issued by the Commissioner of Industries, Hyderabad in the year 1997-98. Hence Sales Tax collected in the previous year is debited to Profit and Loss account and the same was shown under unsecured loans. (Unsecured Loans includes Rs. 328.90 Lakhs (Previous year Rs. 328.90 Lakhs) Sales Tax Deferment amount. (Refer Note No. 31)

#### NOTE NO. 4: DEFERRED TAX LIABILITY ( NET )

Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
Opening Deferred tax Liability Add: Deferred Tax Liability for the year	41,200,323	43,942,056
(Due to SLM and WDV Difference)	(785,610)	(2,741,733)
Gross Deferred Tax Liability	-	-
Deferred Tax Liability/ ( Asset ) - Net	40,414,714	41,200,324



ALGUTI INDUSTRIES LIMITED		
NOTE NO. 5 : SHORT TERM BORROWINGS	,	
Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
Short term Borrowings a) Cash Credits and Working Capital Demand Loan		
from Banks Secured From Banks		
- Andhra Bank	84,201,163	76,892,541
- Bank of Baroda	74,624,349	79,921,632
- Oriental Bank of Commerce	81,805,847	81,122,415
Notes:		
1. Cash Credit / Working capital loan from Andhra Bank,		
Bank of Baroda, Oriental Bank of Commerce is secured by way of hypothecation of second charge basis of all current assets		
of the company.		
Total Short Term Borrowings	240,631,359	237,936,589
NOTE NO. 6 : TRADE PAYABLES		
Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
a) Trade Payables	172,535,607	128,041,111
Total Trade Payables	172,535,607	128,041,111
NOTE NO. 7 : OTHER CURRENT LIABILITES		
Particulars	As on 31-03-2016	As on 31-03-2015
. amounto	₹	₹
a) Current maturities of long term debt - Term Loan	59,156,000	60,393,095
b) Interest Payable	673,342	695,957
c) Outstanding Expenses Payable	5,699,532	4,623,405
d) Audit Fee Payable	114,500	133,270
e) Directors Remuneration Payable f) TDS Payable	10,000 113,179	10,000
	,	
	65,766,553	65,855,727
Total Other Current Liabilities		
NOTE NO. 8 : SHORT TERM PROVISIONS	3,,,,,,,,,	
	As on 31-03-2016 ₹	As on 31-03-2015 ₹
NOTE NO. 8 : SHORT TERM PROVISIONS  Particulars	As on 31-03-2016	
NOTE NO. 8 : SHORT TERM PROVISIONS  Particulars  a) Provisions for employee benefits	As on 31-03-2016 ₹	₹
NOTE NO. 8 : SHORT TERM PROVISIONS  Particulars  a) Provisions for employee benefits PF Payable	As on 31-03-2016 ₹	₹ 87,420
NOTE NO. 8 : SHORT TERM PROVISIONS  Particulars  a) Provisions for employee benefits	As on 31-03-2016 ₹	₹
NOTE NO. 8 : SHORT TERM PROVISIONS  Particulars  a) Provisions for employee benefits PF Payable ESI Payable	As on 31-03-2016 ₹ 88,831 33,442	₹ 87,420 24,302
NOTE NO. 8 : SHORT TERM PROVISIONS  Particulars  a) Provisions for employee benefits PF Payable ESI Payable Salaries Payable	As on 31-03-2016 ₹ 88,831 33,442	₹ 87,420 24,302



NOTE NO 9: TANGIBL	Щ	ASSETS AS AT 31-03-2016	03-2016							
		Gross Block	lock			Depreciation /	Depreciation / Amortization		Net E	Net Block
Description of Asset	As on 01-04-2015	Additions during the year	Sales during the year	As on 31-03-2016	Dep. As on 01-04-2015	Dep. for the Year 2015- 2016	Adjustments during the year	Total Depreciation	Net Block as on 31-03-2016	Net Block as on 31-03-2015
Land & Site Development	1,296,186	•	1	1,296,186			•	•	1,296,186	1,296,186
Furniture & Fixtures	1,368,806	•	ı	1,368,806	967,015	115,500	1	1,082,516	286,290	401,791
Computers	3,436,808	,	ı	3,436,808	3,240,168	108,828	1	3,348,996	87,812	196,640
Vehicles	4,027,101			4,027,101	3,788,970	36,776	•	3,825,746	201,355	238,131
Electrical Installations and Equipment	22,156,145	•		22,156,145	9,695,610	3,209,450	•	12,905,060	9,251,085	12,460,535
Buildings	95,452,920	•	ı	95,452,920	22,211,145	2,847,316	•	25,058,461	70,394,459	73,241,775
Plant & Machinery	449,603,306	2,074,773		451,678,079	193,802,983	25,384,544	,	219,187,528	232,490,551	255,800,323
Unamortised Expenses	8,062,761	,		8,062,761	3,778,346	1,612,552		5,390,898	2,671,863	4,284,415
Total	577,341,272	2,074,773		579,416,045	233,705,892	31,702,414	•	265,408,306	314,007,739	343,635,380





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	cial Statements for the year ended March 31, 20	016	
NOTE NO. 10	LONG TERM LOANS AND ADVANCES	<del>,</del>	
S.No.	Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
I a) Security	Deposit	15,760,287	15,760,287
b) Gratuity	fund	1,449,119	2,724,020
c) Other Ad	Ivances	1,712,645	1,728,724
	Total Long Term Loans and Advances	18,922,051	20,213,031
NOTE NO. 11	OTHER NON CURRENT ASSETS		
S.No.	Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
I a) Unamort	sed Expenses	2,671,863	4,284,415
	Total Other Non-Current Assets	2,671,863	4,284,415
NOTE NO. 12	INVENTORIES		
S.No.	Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
I a) Raw mat	erials	45,120,331	79,613,613
b) Work - ir	- progress	155,578,674	138,056,792
c) Finished	goods	23,619,478	31,300,850
	Total Inventories	224,318,483	248,971,255
NOTE NO. 13 :	TRADE RECEIVABLES		
S.No.	Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
	g for a period exceeding six months from ey are due for payment		
Unsecured,	Considered Good	9,584,200	11,082,341
Other Rece Unsecured,	eivables Considered Good	202,880,344	195,537,788
	Total Trade Receivables	212,464,544	206,620,129
NOTE NO. 14 :	CASH AND BANK BALANCES		
S.No.	Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
I Cash and	Cash Equivalents :		
a) Balances	with banks:		
1) On (	Current Accounts	71,685	92,787
b) Cash on	Hand	532,432	967,924





ALGUTI IND	DUSTRIES LIMITED		
Notes to Fina	ancial Statements for the year ended March 31, 2	016	
NOTE NO. 15	: SHORT TERM LOANS AND ADVANCES		
S.No.	Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
I a) Security	y Deposit	15,658,156	11,521,893
b) Advanc	es to Employees	5,820,567	2,927,366
c) Advanc	es to Suppliers	69,306,153	10,753,703
d) Other A	Advances	6,855,006	7,353,835
	Total Short Term Loans and Advances	97,639,881	32,556,797
NOTE NO. 16	: OTHER CURRENT ASSETS		
S.No.	Particulars	As on 31-03-2016 ₹	As on 31-03-2015 ₹
I b) Advance	e Income tax	347,070	200,000
c) VAT Re	eceivable	25,626,015	19,295,622
d) TDS Re	eceivable	384,627	225,370
	Total Other Current Assets	26,357,712	19,720,992
NOTE NO. 17	: REVENUE FROM OPERATIONS	•	
S.No.	Particulars	Year Ended 31-03-2016 ₹	Year Ended 31-03-2015 ₹
(a) Sal (i) HDI	from operations e of Products PE/PP WOVEN SACKS/HDPE FABRIC/COTTON D BLEND FABRIC	1,164,283,133	1,247,209,343
(b) Oth	ner Operating Income	363,762	2,280,117
	Total Revenue from Operations	1,164,646,895	1,249,489,460
NOTE NO. 18	: OTHER INCOME	•	
S.No.	Particulars	Year Ended 31-03-2016 ₹	Year Ended 31-03-2015 ₹
I (a) Interes	st Income	2,028,620	861,248
	Total Other Income	2,028,620	861,248
NOTE NO. 19	: COST OF MATERIALS CONSUMED	•	
S.No.	Particulars	Year Ended 31-03-2016 ₹	Year Ended 31-03-2015 ₹
I Opening	Stock of Raw Materials	79,613,613	69,971,928
Add : Pur	rchases During the year	885,684,609	983,864,980
Less: Clo	sing Stock of Raw material	45,120,331	79,613,613
	Total Cost Of Material Consumed	920,177,891	974,223,295
			1



Notes to Financial Statements for the year ended March 31, 2016

NOTE NO. 20 : CHANGE IN INVENTORIES & WIP.

S.N	o. Particulars	Year Ended 31-03-2016 ₹	Year Ended 31-03-2015 ₹
- 1	Finished Goods		
	Finished goods at the beginning of the year	31,300,850	47,481,852
	Less: Finished goods at the end of the year	23,619,478	31,300,850
	Sub Total (A)	7,681,372	16,181,002
	Work in Progress		
	Work in progress at the beginning of the year	138,056,792	139,200,778
	Less: work in progress at the end of the year	155,578,674	138,056,792
	Sub Total (B)	(17,521,882)	1,143,986
	(Increase) / Decrease in Inventories (A+B)	(9,840,510)	17,324,988

#### NOTE NO. 21: EMPLOYEE BENEFIT EXPENSES

S.I	No. Particulars	Year Ended 31-03-2016 ₹	Year Ended 31-03-2015 ₹
1	(a) Salaries & Wages	50,969,247	50,230,493
	(b) Contribution to Provident & Other Funds	1,862,515	1,294,870
	(c) Staff Welfare Expenses	1,559,182	1,831,217
	Total Employee Benefit Expenses	54,390,944	53,356,580

#### NOTE NO. 22: OTHER OPERATING EXPENSES

S.N	o. Particulars	Year Ended 31-03-2016 ₹	Year Ended 31-03-2015 ₹
- 1	(a) Consumption of Stores & Spares	362,946	765,766
	(b) Power & Fuel	70,472,164	62,537,951
	(c) Foreign Exchange (Gain)/Loss	(147,260)	(122,751)
	(d) Repairs & Maintenance	1,358,728	860,871
	(e) Repairs to Machinery	520,457	482,582
	(f) Insurance	1,911,701	1,925,342
	(g) Rates & Taxes (excluding Income Tax)	1,650,143	3,393,109
	(h) Transportation	10,988,700	10,200,289
	(i) Other Manufacturing Expenditure	6,197,623	13,884,788
	<b>Total Other Operating Expenses</b>	93,315,202	93,927,947



Notes to Financial Statements for the year ended March 31, 2016

#### NOTE NO. 23: ADMINSTRATIVE EXPENSES

S.No.	Particulars	Year Ended 31-03-2016 ₹	Year Ended 31-03-2015 ₹
I (a)	Telephone, Postage and Others	444,260	252,333
(b)	Business Promotion Expenses	4,343,137	4,345,181
(c)	Conveyance	978,571	1,137,651
(d)	Office Maintenance	22,296	23,248
(e)	Printing & Stationery Expenses	205,493	184,737
(f)	Security Charges	2,109,413	2,059,913
(g)	Managerial Remuneration	120,000	120,000
(h)	Consultancy Charges	133,200	114,800
(i) <i>i</i>	AGM Fees	118,380	128,929
(j) (	General Expenses	1,884,317	1,071,800
(k)	Payment to Auditors		
	(i) As Auditor	114,500	114,000
		10,473,567	9,552,592

#### NOTE NO. 24 : FINANCE COST

S.No.	Particulars	Year Ended 31-03-2016 ₹	Year Ended 31-03-2015 ₹
I (a) Interes	st Expenses		
- Inter	rest on Term Loan	33,327,810	23,150,059
- Inter	rest on CC Loan	30,686,090	40,920,217
- Loa	n processing Charges & Bank Charges	1,907,480	1,370,827
(b) Other	Borrowing costs	3,708,827	3,528,716
	Total Finance Cost	69,630,207	68,969,819



#### **NOTES ON ACCOUNTS**

### 25. Detailed information regarding quantitative particulars under part II of schedule III to the Companies Act, 2013:

i) Quantitative information regarding licenced capacity and installed capacity per annum.

Doublesslave	Year ended 31-03-2016		Year ended 31-03-2015	
Particulars	Quantity (MT)	Amount (Rs.) in Lakhs	Quantity (MT)	Amount (Rs.) in Lakhs
a) Turnover				
a. Plastics	8560.00	8809.26	8862.00	9258.52
b. Textiles	1462.00	2837.21	1506.00	3213.57
b) Details of Raw Material consume	d			
a. Plastics Granules	8682.00	7504.43	8978.00	7979.67
b. Cotton	1446.00	1697.35	1506.00	1762.56
c) Capacity & Production				
i) Installed Capacity				
a. Plastics	10400	Nil	10400	Nil
b. Textiles	2600	Nil	2600	Nil
ii) Actual Production				
a. Plastics	8636	Nil	8924	Nil
b. Textiles	1431	Nil	1502	Nil

#### 26. Details of Deferred Tax Liability as on 31-03-2016 on account of timing difference is as under:

Deferred Tax Liabilities	As on 31-03-2016 (In Rupees)	As on 31-03-2015 (In Rupees)
Opening Balance	4,12,00,324	4,39,42,056
Add: Adjustment for timing difference of Depreciation as per Companies Act, and Income Tax Act,	(7,85,610)	(27,41,733)
Closing Balance	4,04,14,714	4,12,00,324



#### 27. Related Party Disclosures:

#### (a) Related Parties

Name of the Related Party	Nature of Relationship
S. Vishnu Vardhan Reddy	Managing Director
S. Rajitha Reddy	CFO & Whole Time Director
Salguti Builders Private Limited	Common Directors
Salguti Textiles Limited	Common Directors

#### (b) Transactions during the year with related Parties :

Name of the Party	Nature of Relationship	Nature of Transaction	2015-16 (In Rupees)	2014-15 (In Rupees)
S. Vishnu Vardhan Reddy	Managing Director	Remuneration	1,20,000	1,20,000
S. Rajitha Reddy	CFO & Whole Time Director	Remuneration	Nil	2,40,000

#### 28. FOREIGN EXCHANGE INFLOW AND OUTFLOW:

Doublevilous	Year 2015 - 16	Year 2014 - 15
Particulars Particulars	In Rupees	In Rupees
OUTFLOW On Account of Advance for Raw Material & Machinery	9,01,258	19,81,593
INFLOW On Export of Goods	1,02,98,166	84,18,242

#### 29. Contingent Liabilities:

(In Rup	ees)
---------	------

		As at 31-03-2016	As at 31-03-2015
Letter of Credit	Inland LC	6,18,00,000	3,31,00,000

#### 30. Earnings Per Share :

Particulars		2015 – 16	2014 – 15
Net profit after tax (Rs.)		(40,01,143)	29,61,811
Weighted Average Numbers of shares		75,36,700	75,36,700
Basic EPS	(Rs.)	(0.53)	0.39
Diluted EPS	(Rs.)	(0.53)	0.39



31. 31. During the year the Company is liable to pay an amount of Rs.25,98,127/- pertaining to 2000-2001, towards Sales Tax Deferment Amount, which was not paid by the Company as the Company was having refund to be received from the VAT Authorities. The Company has made an application to the sales tax authorities to adjust the refund against the sales tax liability for the current year. However, as on 31st March, 2016 this application is pending and no amount was adjusted against the liability.

#### 32. Depreciation on Fixed Assets

Assets are depreciated over their useful life as per Schedule II of the companies Act, 2013.

#### 33. Segment Reporting:

As per AS - 17, it is not practicable for the company to identify the Expenditure and Capital employed between the segments.

- 34. Closing Balances of Debtors and Creditors are subject to Confirmation.
- 35. Amount of delayed outstanding dues to Micro and Small Enterprise as per MSME Development Act, 2006, could not be ascertained at the end of the financial year.
- 36. The Company has not appointed Company Secretary for the Financial Year 2015-16.
- 37. Previous year's numbers have been regrouped, rearranged, recasted, wherever necessary to conform to Current Year Classification.
- 38. The numbers have been rounded off to the nearest rupee.

Signatures to Note No. 1 to 38

AS PER OUR REPORT OF EVEN DATE For P. MURALI & CO.,

FOR AND ON BEHALF OF THE BOARD M/s.SALGUTI INDUSTRIES LIMITED

CHARTERED ACCOUNTANTS Firm Registration No: 007257S

Sd/- Sd/- Sd/-

A. KRISHNA RAO S.VISHNUVARDHAN REDDY S. RAJITA REDDY
PARTNER MANAGING DIRECTOR CFO & WHOLE TIME DIRECTOR

Membership No. 020085

PLACE: HYDERABAD DATE: 30-05-2016



#### **SALGUTI INDUSTRIES LIMITED**

Regd. Office: 1-2-288/6/4, Domalguda, Hyderabad -500 029.

#### **Proxy form**

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

CIN: L25209TG1984PLC005048				
Name of the company : SALGUTI INDUSTRIES LIMITED				
Regd.Office: 1-2-288/6/4, Domalguda, Hyderabad - 500 029				
Name of the member (s) :				
Registere	ddress :			
E-mail Id	:			
Folio No/	ent ld :			
DP ID	:			
I/We, bei	Member / Members of Salguti Industries Limited hereby appoint			
1. Name	:			
Addre	:			
E-mai	:			
Signa	:, or failing h	ıim		
· ·				
2. Name	:			
Addre	:			
E-mai	:			
Signa				
2.9	<b>.</b>			
3. Name	:			
Addre				
E-mai	:			
Signa	:			



as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 30th Annual general meeting of the company, to be held on the Thursday, 29th Day of September 2016, at 12.00 Noon at Sundaraiah Vignana Kendram, (Mini Hall), Bagh Lingampally, Hyderabad – 500 044 and at any adjournment thereof in respect of such resolutions as are indicated below:

Resolution No.	Resolution
Ordinary Business	
1.	To receive, consider and adopt the Audited Balance Sheet as at 31st
	March 2016 the Profit and Loss Account for the year ended on that date
	and the Reports of the Directors and the Auditors thereon
2	To appoint a Director in place of Smt. S Rajitha Reddy who retires by
	rotation and being eligible offers herself for reappointment
3.	To appoint M/s. P. Murali & Co., Chartered Accountants, Hyderabad as
	Statutory Auditors of the Company until the conclusion of 32nd Annual
	General Meeting to be held in the year 2017 and fix their remuneration

Signed this day of	
Signature of Shareholder	Affix Revenue Stamp
Signature of Provy holder (s)	

#### Note:

- a. Proxy need not be a member of the Company.
- b. The Proxy Form duly filled in and signed by the Member(s) across the revenue stamp should reach the Company's Registered Office at least 48 hours before the commencement of the meeting.
- c. Corporate members intending to send their authorized representative(s) to attend the meeting are requested to send a certified copy of the Board resolution authorizing their representative(s) to attend and vote on their behalf at the meeting.





#### SALGUTI INDUSTRIES LIMITED

Regd. Office: 1-2-288/6/4, Domalguda, Hyderabad -500 029.

#### 31st Annual General Meeting - Thursday - 29th September 2016

#### Attendance Slip

Folio no. / DPID and Client ID No :		
No. of shares		
Name and address of First/sole shareholder :		
I, hereby record my presence at the 31st Annual General Meeting of the Company to be held on Thursday, September 29, 2016 at 12.00 Noon at Sundaraiah Vignana Kendram, (Mini Hall), Bagh Lingampally, Hyderabad – 500 044.		
Name of the Member/Proxy (Block Letters)	Signature of the Member/Proxy	

#### Notes:

- a. Only Member/Proxy can attend the Meeting. No minors would be allowed at the Meeting.
- b. Member/Proxy who wish to attend the Meeting must bring this attendance slip to the Meeting and hand over at the entrance duly filled in and signed.
- c. Member/Proxy should bring his/her copy of the Annual Report for reference at the Meeting.

# 31st Annual Report 2015 - 2016



# PRINTED MATTER BOOK - POST

If undelivered Please return to:



Regd. Office: 1-2-288/6/4, Domalguda Hyderabad-500 029.